

DAIMLER

Fact Sheet for Q3 and January-September 2014

October 23, 2014

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Stock Market Information

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Earnings per share (in EUR)*												
basic	1,53	2,31	0,96	0,50	1,97	2,65	2,56	1,72	+49%	5,48	4,87	+13%
diluted	1,53	2,31	0,96	0,50	1,97	2,65	2,56	1,72	+49%	5,48	4,87	+13%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)												
basic	1.069,7	1.067,4	1.069,8	1.067,7	1.069,8	1.068,4	1.069,8	1.069,4	+0%	1.069,8	1.068,5	+0%
diluted	1.069,8	1.067,5	1.069,8	1.068,1	1.069,8	1.068,7	1.069,8	1.069,6	+0%	1.069,8	1.068,8	+0%
Number of shares outstanding (at period end, in millions)	1.069,8	1.067,6	1.069,8	1.067,9	1.069,8	1.069,0	1.069,8	1.069,6	+0%			
Share price Frankfurt (at period end, in EUR)	62,90	41,32	68,59	42,45	68,40	46,49	60,73	57,62	+5%			
Market capitalization Frankfurt (at period end, in billions of EUR)	67,29	44,11	73,38	45,33	73,18	49,70	64,97	61,63	+5%			

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Key Figures and Ratios

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Unit Sales (in units)	651.326	597.041	565.799	501.600	628.857	605.823	637.423	594.874	+7%	1.832.079	1.702.297	+8%
Revenue	32.089	29.830	29.457	26.102	31.544	29.692	33.122	30.099	+10%	94.123	85.893	+10%
EBIT*	2.425	2.531	1.787	917	3.095	5.242	3.732	2.231	+67%	8.614	8.390	+3%
Net profit (loss), Group*	1.676	2.602	1.086	564	2.196	4.583	2.821	1.897	+49%	6.103	7.044	-13%
Profit (loss) attributable to shareholders of Daimler AG*	1.636	2.469	1.027	536	2.104	2.834	2.735	1.836	+49%	5.866	5.206	+13%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	1.113	1.018	1.218	1.059	1.228	1.094	1.227	1.102	+11%	3.673	3.255	+13%
R&D expenditure total	1.441	1.452	1.351	1.360	1.316	1.371	1.414	1.317	+7%	4.081	4.048	+1%
Expensed R&D costs**	1.126	1.053	1.076	1.041	1.073	1.016	1.129	1.022	+10%	3.278	3.079	+6%
Capitalized development costs	315	399	275	319	243	355	285	295	-3%	803	969	-17%
Amortization on capitalized development costs	302	251	311	256	306	278	293	298	-2%	910	832	+9%
Capital expenditure total	2.909	2.137	1.499	1.679	1.350	1.794	1.565	1.567	-0%	4.414	5.040	-12%
Investment in pp&e	1.754	1.454	1.043	1.058	1.045	1.037	1.169	1.126	+4%	3.257	3.221	+1%
Capitalized development costs	315	399	275	319	243	355	285	295	-3%	803	969	-17%
Financial investments and other intangible assets	840	284	181	302	62	402	111	146	-24%	354	850	-58%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

** The 2013 figures have been adjusted due to a reclassification in the functional costs.

Free Cash Flow and Net Liquidity of the Industrial Business

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Net liquidity												
at the beginning of the period	12.577	8.207	13.834	11.508	14.474	10.019	12.696	11.326	+12%	13.834	11.508	+20%
Free cash flow	963	2.633	694	-1.152	753	3.454	5.375	1.577	+241%	6.822	3.879	+76%
thereof: working capital*	36	1.252	-177	-447	-549	-177	-325	-42	.	-1.051	-666	.
Other	294	668	-54	-337	-2.531	-2.147	-196	-326	.	-2.781	-2.810	.
thereof: dividends Daimler AG	0	0	0	0	-2.407	-2.349	0	0	.	-2.407	-2.349	.
Net liquidity												
at the end of the period	13.834	11.508	14.474	10.019	12.696	11.326	17.875	12.577	+42%	17.875	12.577	+42%

* Inventories, trade receivables and trade payables

Liquidity

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			End of		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	Q3 2014	2013	Change
Group liquidity												
Cash and cash equivalents	11.053	10.996	11.819	11.355	10.794	11.607	12.610	10.615	+19%	12.610	11.053	+14%
Marketable securities and term deposits	7.066	5.598	6.474	6.331	6.115	7.263	6.840	7.219	-5%	6.840	7.066	-3%
Gross liquidity	18.119	16.594	18.293	17.686	16.909	18.870	19.450	17.834	+9%	19.450	18.119	+7%
Financing liabilities (nominal)	-77.741	-75.586	-77.691	-78.512	-81.164	-78.262	-83.401	-76.239	.	-83.401	-77.741	.
Net debt	-59.622	-58.992	-59.398	-60.826	-64.255	-59.392	-63.951	-58.405	.	-63.951	-59.622	.
Liquidity of the industrial business												
Cash and cash equivalents	9.845	9.887	10.925	10.348	9.487	10.691	11.659	9.862	+18%	11.659	9.845	+18%
Marketable securities and term deposits	5.303	3.841	4.811	4.284	4.597	5.452	5.357	5.523	-3%	5.357	5.303	+1%
Gross liquidity	15.148	13.728	15.736	14.632	14.084	16.143	17.016	15.385	+11%	17.016	15.148	+12%
Financing liabilities (nominal)	-1.314	-2.220	-1.262	-4.613	-1.388	-4.817	859	-2.808	.	859	-1.314	.
Net liquidity	13.834	11.508	14.474	10.019	12.696	11.326	17.875	12.577	+42%	17.875	13.834	+29%

Pension and Health-Care Benefits*

(in billions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			End of		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	Q3 2014	2013	Change
Pension benefits												
Benefit obligations	-23,2	-23,9	-24,7	-24,0	-25,8	-23,5	-27,5	-23,6	.	-27,5	-23,2	.
Plan assets	14,6	14,2	14,8	14,3	15,2	13,9	15,4	14,1	+9%	15,4	14,6	+5%
Funded status	-8,6	-9,7	-9,9	-9,7	-10,6	-9,6	-12,1	-9,5	.	-12,1	-8,6	.
Health-care benefits												
Benefit obligations	-1,2	-1,5	-1,3	-1,5	-1,0	-1,4	-1,1	-1,3	.	-1,1	-1,2	.
Plan assets	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	.	0,0	0,0	.
Reimbursement Medicare Act	0,1	0,2	0,1	0,2	0,1	0,1	0,1	0,1	0%	0,1	0,1	0%
Funded status	-1,1	-1,3	-1,2	-1,3	-0,9	-1,3	-1,0	-1,2	.	-1,0	-1,1	.

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Unit Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars	423.895	397.464	389.476	341.511	418.685	404.711	431.041	395.446	+9%	1.239.202	1.141.668	+9%
Daimler Trucks	134.550	112.931	108.529	101.433	126.066	123.763	125.556	124.465	+1%	360.151	349.661	+3%
Mercedes-Benz Vans	82.771	76.129	61.119	52.623	76.009	69.436	72.207	65.314	+11%	209.335	187.373	+12%
Daimler Buses	10.110	10.517	6.675	6.033	8.097	7.913	8.619	9.649	-11%	23.391	23.595	-1%
Daimler Group	651.326	597.041	565.799	501.600	628.857	605.823	637.423	594.874	+7%	1.832.079	1.702.297	+8%

Production Volume

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars	410.674	368.864	407.458	374.041	406.639	412.009	459.259	391.934	+17%	1.273.356	1.177.984	+8%
Daimler Trucks	123.440	96.253	122.094	111.150	127.651	127.401	124.366	128.289	-3%	374.111	366.840	+2%
Mercedes-Benz Vans	71.852	71.568	73.939	63.169	81.487	72.811	73.140	62.843	+16%	228.566	198.823	+15%
Daimler Buses	8.352	7.935	7.736	7.358	8.855	9.269	8.034	9.488	-15%	24.625	26.115	-6%
Daimler Group	614.318	544.620	611.227	555.718	624.632	621.490	664.799	592.554	+12%	1.900.658	1.769.762	+7%

Revenue

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars	17.352	16.121	17.004	14.110	17.771	16.324	18.677	16.521	+13%	53.452	46.955	+14%
Daimler Trucks	8.502	7.782	7.121	7.024	7.966	7.965	8.463	7.982	+6%	23.550	22.971	+3%
Mercedes-Benz Vans	2.696	2.478	2.212	1.986	2.494	2.434	2.515	2.253	+12%	7.221	6.673	+8%
Daimler Buses	1.293	1.232	859	751	1.048	934	1.034	1.127	-8%	2.941	2.812	+5%
Daimler Financial Services	3.740	3.626	3.809	3.577	3.828	3.548	3.998	3.657	+9%	11.635	10.782	+8%
Reconciliation	-1.494	-1.409	-1.548	-1.346	-1.563	-1.513	-1.565	-1.441	.	-4.676	-4.300	.
Daimler Group	32.089	29.830	29.457	26.102	31.544	29.692	33.122	30.099	+10%	94.123	85.893	+10%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)*

(EBIT in millions of EUR, RoS in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars												
EBIT	1.305	851	1.183	460	1.409	1.041	1.584	1.200	+32%	4.176	2.701	+55%
RoS	7,5%	5,3%	7,0%	3,3%	7,9%	6,4%	8,5%	7,3%	.	7,8%	5,8%	.
Daimler Trucks												
EBIT	565	294	341	116	455	434	588	522	+13%	1.384	1.072	+29%
RoS	6,6%	3,8%	4,8%	1,7%	5,7%	5,4%	6,9%	6,5%	.	5,9%	4,7%	.
Mercedes-Benz Vans												
EBIT	194	101	123	81	242	204	176	152	+16%	541	437	+24%
RoS	7,2%	4,1%	5,6%	4,1%	9,7%	8,4%	7,0%	6,7%	.	7,5%	6,5%	.
Daimler Buses												
EBIT	69	-21	53	-31	50	27	64	59	+8%	167	55	+204%
RoS	5,3%	-1,7%	6,2%	-4,1%	4,8%	2,9%	6,2%	5,2%	.	5,7%	2,0%	.
Daimler Financial Services												
EBIT	313	289	397	314	336	319	355	322	+10%	1.088	955	+14%
Return on equity (RoE)	18,8%	18,7%	23,7%	19,6%	19,2%	19,1%	19,4%	19,3%	.	20,7%	19,3%	.
Reconciliation												
thereof: share of result of EADS	-21	1.017	-310	-23	603	3.217	965	-24	.	1.258	3.170	-60%
	1	969**	0	34	0	3.209	0	13	-100%	0	3.256	-100%
Daimler Group												
	2.425	2.531	1.787	917	3.095	5.242	3.732	2.231	+67%	8.614	8.390	+3%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

** Thereof gain on the sale of EADS shares: 913 million EUR.

EBIT and RoS from Ongoing Business*

(EBIT in millions of EUR, RoS in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars												
EBIT	1.385	851	1.183	460	1.409	1.084	1.614	1.251	+29%	4.206	2.795	+50%
RoS	8,0%	5,3%	7,0%	3,3%	7,9%	6,6%	8,6%	7,6%	.	7,9%	6,0%	.
Daimler Trucks												
EBIT	578	294	346	129	526	516	618	530	+17%	1.490	1.175	+27%
RoS	6,8%	3,8%	4,9%	1,8%	6,6%	6,5%	7,3%	6,6%	.	6,3%	5,1%	.
Mercedes-Benz Vans												
EBIT	194	165	123	81	181	204	176	152	+16%	480	437	+10%
RoS	7,2%	6,7%	5,6%	4,1%	7,3%	8,4%	7,0%	6,7%	.	6,6%	6,5%	.
Daimler Buses												
EBIT	82	36	54	-27	58	47	64	61	+5%	176	81	+117%
RoS	6,3%	2,9%	6,3%	-3,6%	5,5%	5,0%	6,2%	5,4%	.	6,0%	2,9%	.
Daimler Financial Services												
EBIT	313	289	397	314	336	319	355	322	+10%	1.088	955	+14%
Return on equity (RoE)	18,8%	18,7%	23,7%	19,6%	19,2%	19,1%	19,4%	19,3%	.	20,7%	19,3%	.
Reconciliation												
thereof: share of result of EADS	11	104	-31	-8	-47	22	-40	-16	.	-118	-2	.
	0	56	0	34	0	0	0	0	.	0	34	-100%
Daimler Group												
	2.563	1.739	2.072	949	2.463	2.192	2.787	2.300	+21%	7.322	5.441	+35%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Special Items affecting EBIT

(in millions of EUR)		4th Quarter		1st Quarter		2nd Quarter		3rd Quarter		January - September	
		2013	2012	2014	2013	2014	2013	2014	2013	2014	2013
Mercedes-Benz Cars	Impairment of investments in the area of alternative drive systems	-80	-	-	-	-	-43	-30	-51	-30	-94
	Workforce adjustments*	-13	-	-5	-13	-71	-82	-30	-8	-106	-103
Mercedes-Benz Vans	Impairment of investment in Fujian Benz Automotive Corp. (FBAC)	-	-64	-	-	-	-	-	-	-	-
	Reversal of impairment of investment in FBAC	-	-	-	-	61	-	-	-	61	-
Daimler Buses	Business repositioning	-13	-57	-1	-4	-8	-20	-	-2	-9	-26
Reconciliation	Divestiture of EADS shares	1	913	-	-	-	3.209	-	13	-	3.222
	Measurement of put option for Rolls-Royce Power Systems Holding	-10	-	-118	-15	-	-14	-	-21	-118	-50
	Sale of shares in Rolls-Royce Power Systems Holding	-	-	-	-	-	-	1.006	-	1.006	-
	Hedge of Tesla share price	-23	-	-161	-	-68	-	-1	-	-230	-
	Remeasurment of Tesla shares	-	-	-	-	718	-	-	-	718	-

* Daimler Trucks expects expenses from workforce adjustments in a total of more than €150 million in 2014 and 2015, the majority of which will be recognized in 2014.

Mercedes-Benz Cars Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Unit sales (units)	423.895	397.464	389.476	341.511	418.685	404.711	431.041	395.446	+9%	1.239.202	1.141.668	+9%
Retail sales* (units)	426.088	379.899	397.708	350.530	432.628	395.774	431.690	390.116	+11%	1.262.026	1.136.420	+11%
Production (units)	410.674	368.864	407.458	374.041	406.639	412.009	459.259	391.934	+17%	1.273.356	1.177.984	+8%
Revenue (millions of EUR)	17.352	16.121	17.004	14.110	17.771	16.324	18.677	16.521	+13%	53.452	46.955	+14%
EBIT (millions of EUR)	1.305	851	1.183	460	1.409	1.041	1.584	1.200	+32%	4.176	2.701	+55%
Return on sales (%)	7,5%	5,3%	7,0%	3,3%	7,9%	6,4%	8,5%	7,3%	.	7,8%	5,8%	.

* Including vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units; Q3 2014: 6,918 units).

Mercedes-Benz Cars Unit Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars	423.895	397.464	389.476	341.511	418.685	404.711	431.041	395.446	+9%	1.239.202	1.141.668	+9%
Western Europe	160.786	162.619	152.329	149.691	171.900	178.247	160.264	151.438	+6%	484.493	479.376	+1%
of which Germany	69.082	75.865	59.106	61.130	73.221	79.774	66.201	69.908	-5%	198.528	210.812	-6%
NAFTA	104.978	102.814	86.351	77.775	94.608	88.546	94.874	91.758	+3%	275.833	258.079	+7%
of which USA	93.927	91.438	76.851	67.998	81.914	76.476	84.085	80.106	+5%	242.850	224.580	+8%
Asia	109.775	93.387	114.188	78.745	104.327	93.100	127.744	107.445	+19%	346.259	279.290	+24%
of which China	67.464	59.163	70.343	46.412	68.061	60.043	76.233	64.808	+18%	214.637	171.263	+25%
Rest of World	48.356	38.644	36.608	35.300	47.850	44.818	48.159	44.805	+7%	132.617	124.923	+6%

Mercedes-Benz Cars Retail Sales*

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars	426.088	379.899	397.708	350.530	432.628	395.774	431.690	390.116	+11%	1.262.026	1.136.420	+11%
Western Europe	158.154	156.818	158.488	151.833	180.158	173.633	167.219	158.372	+6%	505.865	483.838	+5%
of which Germany	71.743	76.602	61.556	60.394	75.190	78.686	69.642	71.297	-2%	206.388	210.377	-2%
NAFTA	111.554	95.816	84.901	81.002	93.302	86.509	96.800	86.891	+11%	275.003	254.402	+8%
of which USA	99.756	85.043	74.820	71.473	81.393	75.038	85.125	75.549	+13%	241.338	222.060	+9%
Asia	108.622	88.354	117.142	83.135	111.666	92.568	120.129	101.332	+19%	348.937	277.035	+26%
of which China	66.725	55.205	71.661	50.049	73.480	57.468	72.069	61.402	+17%	217.210	168.919	+29%
Rest of World	47.758	38.911	37.177	34.560	47.502	43.064	47.542	43.521	+9%	132.221	121.145	+9%

* Including vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units; Q3 2014: 6,918 units).

Mercedes-Benz Cars Market Shares*

(in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change in % pts.	2014	2013	Change in % pts.
Western Europe	5,6	5,5	5,3	5,4	5,4	5,6	5,5	5,7	-0,2	5,4	5,6	-0,2
of which Germany	9,7	10,5	9,8	10,4	9,6	10,5	9,5	10,5	-1,0	9,6	10,5	-0,9
USA	2,6	2,4	2,0	1,9	1,8	1,8	2,0	1,9	+0,1	1,9	1,9	0,0
China	1,5	1,4	1,5	1,3	1,5	1,5	1,5	1,3	+0,2	1,5	1,3	+0,2
Japan	1,4	1,3	1,1	0,9	1,0	1,2	1,5	1,3	+0,2	1,2	1,2	0,0

* Based on estimates in certain markets.

Daimler Trucks Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Incoming orders (units)	119.564	108.964	134.014	126.877	124.694	125.791	118.966	125.901	-6%	377.674	378.569	-0%
Unit sales (units)	134.550	112.931	108.529	101.433	126.066	123.763	125.556	124.465	+1%	360.151	349.661	+3%
Retail sales (units)	141.996	116.903	102.098	100.748	123.795	124.065	119.409	118.448	+1%	345.302	343.261	+1%
Production (units)	123.440	96.253	122.094	111.150	127.651	127.401	124.366	128.289	-3%	374.111	366.840	+2%
Revenue (millions of EUR)	8.502	7.782	7.121	7.024	7.966	7.965	8.463	7.982	+6%	23.550	22.971	+3%
EBIT (millions of EUR)	565	294	341	116	455	434	588	522	+13%	1.384	1.072	+29%
Return on sales (%)	6,6%	3,8%	4,8%	1,7%	5,7%	5,4%	6,9%	6,5%	.	5,9%	4,7%	.

Daimler Trucks Unit Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Daimler Trucks	134.550	112.931	108.529	101.433	126.066	123.763	125.556	124.465	+1%	360.151	349.661	+3%
Western Europe	22.968	15.722	11.632	11.968	13.241	14.270	14.822	16.662	-11%	39.695	42.900	-7%
of which Germany	11.796	8.542	6.503	6.212	7.129	7.623	6.947	7.861	-12%	20.579	21.696	-5%
NAFTA	34.508	32.639	34.558	30.642	41.142	34.924	43.868	35.125	+25%	119.568	100.691	+19%
of which USA	30.467	28.116	30.592	26.641	35.803	30.011	39.125	30.665	+28%	105.520	87.317	+21%
Latin America (excl. Mexico)	14.080	13.516	10.151	12.987	11.931	16.051	12.528	16.204	-23%	34.610	45.242	-24%
Asia	44.366	34.796	40.640	35.221	42.838	41.955	38.582	41.115	-6%	122.060	118.291	+3%
of which Japan	10.634	8.218	13.439	8.862	8.946	8.758	10.679	10.081	+6%	33.064	27.701	+19%
Rest of World	18.628	16.258	11.548	10.615	16.914	16.563	15.756	15.359	+3%	44.218	42.537	+4%
BFDA - Beijing Foton Daimler Automotive Co. Ltd. (Auman Trucks)	27.939	17.430	26.643	23.001	31.242	28.229	18.051	24.129	-25%	75.936	75.359	+1%
Daimler Trucks including BFDA	162.489	130.361	135.172	124.434	157.308	151.992	143.607	148.594	-3%	436.087	425.020	+3%

Daimler Trucks Retail Sales

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Daimler Trucks	141.996	116.903	102.098	100.748	123.795	124.065	119.409	118.448	+1%	345.302	343.261	+1%
Western Europe	24.770	16.088	12.131	12.020	13.193	14.286	13.683	14.760	-7%	39.007	41.066	-5%
of which Germany	11.796	8.542	6.503	6.212	7.129	7.623	6.947	7.861	-12%	20.579	21.696	-5%
NAFTA	36.627	33.846	32.476	31.896	39.509	35.910	41.049	33.901	+21%	113.034	101.707	+11%
of which USA	31.974	28.607	29.024	27.981	34.243	30.673	36.574	29.459	+24%	99.841	88.113	+13%
Latin America (excl. Mexico)	15.108	15.222	9.542	12.070	11.744	16.206	12.697	14.870	-15%	33.983	43.146	-21%
Asia	46.733	34.815	36.304	35.188	42.414	41.383	36.899	39.491	-7%	115.617	116.062	-0%
of which Japan	10.500	8.228	13.767	8.849	8.567	8.618	10.639	10.034	+6%	32.973	27.501	+20%
Rest of World	18.758	16.932	11.645	9.574	16.935	16.280	15.081	15.426	-2%	43.661	41.280	+6%

Daimler Trucks Incoming Orders

(in units)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Daimler Trucks	119.564	108.964	134.014	126.877	124.694	125.791	118.966	125.901	-6%	377.674	378.569	-0%
Western Europe	9.863	13.950	12.627	15.256	14.388	17.263	13.252	22.348	-41%	40.267	54.867	-27%
of which Germany	5.165	6.470	6.339	7.617	5.901	8.046	5.770	12.523	-54%	18.010	28.186	-36%
NAFTA	42.069	35.194	52.172	35.933	39.899	31.730	39.154	33.002	+19%	131.225	100.665	+30%
of which USA	37.521	31.880	45.199	31.193	34.993	26.968	34.057	30.251	+13%	114.249	88.412	+29%
Latin America (excl. Mexico)	9.812	12.138	9.803	13.806	12.168	15.239	10.594	14.764	-28%	32.565	43.809	-26%
Asia	43.358	34.729	43.728	45.422	40.178	43.512	39.376	37.714	+4%	123.282	126.648	-3%
of which Japan	11.690	8.548	10.952	9.890	12.008	11.808	11.297	10.681	+6%	34.257	32.379	+6%
Rest of World	14.462	12.953	15.684	16.460	18.061	18.047	16.590	18.073	-8%	50.335	52.580	-4%

Daimler Trucks Market Shares*

(in %)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change in % pts.	2014	2013	Change in % pts.
Trucks Europe / Latin America												
(Mercedes-Benz)												
Western Europe MDT/HDT	24,6	22,0	22,0	22,5	26,2	24,0	24,7	24,3	+0,4	24,7	23,8	+0,9
Germany MDT/HDT	39,0	39,6	38,1	41,2	43,1	39,5	39,4	40,3	-0,9	40,7	40,1	+0,6
Brazil MDT/HDT	25,5	24,2	23,7	22,9	25,7	24,9	27,1	24,5	+2,6	25,8	24,3	+1,5
Trucks NAFTA												
(Freightliner/Western Star)												
NAFTA Class 8	34,3	34,4	37,7	42,1	33,8	35,9	35,9	35,4	+0,5	35,5	37,0	-1,5
NAFTA Class 6-7	39,6	37,2	45,3	46,7	40,5	43,7	40,0	44,6	-4,6	41,3	44,8	-3,5
Trucks Asia												
(FUSO)												
Japan Trucks Total	20,3	19,4	19,6	19,2	21,4	19,9	21,4	21,1	+0,3	21,0	20,2	+0,8
(BharatBenz)												
India MDT/HDT	3,2	-	3,9	2,0	5,3	2,8	5,7	3,9	+1,8	5,1	2,9	+2,2

* Based on estimates in certain markets.

Mercedes-Benz Vans Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Unit sales (units)	82.771	76.129	61.119	52.623	76.009	69.436	72.207	65.314	+11%	209.335	187.373	+12%
Retail sales* (units)	80.163	71.089	53.906	52.752	68.502	68.631	66.485	66.984	-1%	188.893	188.367	+0%
Production (units)	71.852	71.568	73.939	63.169	81.487	72.811	73.140	62.843	+16%	228.566	198.823	+15%
Revenue (millions of EUR)	2.696	2.478	2.212	1.986	2.494	2.434	2.515	2.253	+12%	7.221	6.673	+8%
EBIT (millions of EUR)	194	101	123	81	242	204	176	152	+16%	541	437	+24%
Return on sales (%)	7,2%	4,1%	5,6%	4,1%	9,7%	8,4%	7,0%	6,7%	.	7,5%	6,5%	.

* Excluding vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units; Q3 2014: 6,918 units).

Mercedes-Benz Vans Unit Sales

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Wholesales (in units)	82.771	76.129	61.119	52.623	76.009	69.436	72.207	65.314	+11%	209.335	187.373	+12%
Western Europe	54.521	50.909	39.057	32.646	49.579	42.480	47.116	39.528	+19%	135.752	114.654	+18%
of which Germany	23.029	22.358	15.657	12.595	21.526	18.573	20.707	17.323	+20%	57.890	48.491	+19%
Eastern Europe	7.240	7.111	5.994	5.213	6.412	7.243	7.006	7.180	-2%	19.412	19.636	-1%
NAFTA	8.590	7.096	6.320	5.120	8.662	7.585	7.852	6.773	+16%	22.834	19.478	+17%
of which USA	7.172	5.771	5.020	3.976	7.188	6.108	6.531	5.546	+18%	18.739	15.630	+20%
Latin America (excl. Mexico)	5.133	4.355	3.647	4.109	4.030	5.162	3.574	5.176	-31%	11.251	14.447	-22%
Asia	4.696	4.234	3.614	3.035	4.971	4.692	4.252	4.347	-2%	12.837	12.074	+6%
of which China	3.558	3.147	2.695	2.371	3.877	3.310	3.208	3.466	-7%	9.780	9.147	+7%
Rest of World	2.591	2.424	2.487	2.500	2.355	2.274	2.407	2.310	+4%	7.249	7.084	+2%

Mercedes-Benz Vans Retail Sales and Market Shares

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Retail sales* (in units)	80.163	71.089	53.906	52.752	68.502	68.631	66.485	66.984	-1%	188.893	188.367	+0%
Western Europe	52.335	46.468	34.503	33.100	44.935	43.391	42.652	40.879	+4%	122.090	117.370	+4%
of which Germany	23.029	22.358	13.305	12.595	19.267	18.573	17.574	17.323	+1%	50.146	48.491	+3%
Eastern Europe	7.604	7.329	4.990	4.856	5.847	6.690	6.458	7.139	-10%	17.295	18.685	-7%
NAFTA	8.121	7.056	5.767	4.896	8.384	6.978	7.898	6.959	+13%	22.049	18.833	+17%
of which USA	6.876	5.527	4.624	3.834	6.859	5.649	6.302	5.457	+15%	17.785	14.940	+19%
Latin America (excl. Mexico)	4.891	4.003	3.979	4.296	4.009	4.672	3.832	5.312	-28%	11.820	14.280	-17%
Asia	4.764	3.878	2.418	3.177	3.124	4.411	3.270	4.330	-24%	8.812	11.918	-26%
of which China	3.578	2.792	1.854	2.504	2.446	3.199	2.404	3.532	-32%	6.704	9.235	-27%
Rest of World	2.448	2.355	2.249	2.427	2.203	2.489	2.375	2.365	+0%	6.827	7.281	-6%
Market shares** (in percent)												
Western Europe*** small	3,0	-	3,2	3,6	2,9	3,3	3,5	3,2	+0,3 pts.	3,1	3,3	-0,2 pts.
Western Europe*** midsize/large	19,8	18,9	17,6	16,2	17,8	16,1	18,5	18,8	-0,3 pts.	17,9	17,1	+0,8 pts.
Germany midsize/large	29,5	29,6	26,8	24,7	25,7	23,5	25,4	26,5	-1,1 pts.	25,9	25,0	+0,9 pts.

* Excluding vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units; Q3 2014: 6,918 units).

** Based on estimates in certain markets.

*** Excluding United Kingdom.

Daimler Buses Overview

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Unit sales* (units)	10.110	10.517	6.675	6.033	8.097	7.913	8.619	9.649	-11%	23.391	23.595	-1%
Production (units)	8.352	7.935	7.736	7.358	8.855	9.269	8.034	9.488	-15%	24.625	26.115	-6%
Revenue (millions of EUR)	1.293	1.232	859	751	1.048	934	1.034	1.127	-8%	2.941	2.812	+5%
EBIT (millions of EUR)	69	-21	53	-31	50	27	64	59	+8%	167	55	+204%
Return on sales (%)	5,3%	-1,7%	6,2%	-4,1%	4,8%	2,9%	6,2%	5,2%	.	5,7%	2,0%	.

* Due to the sales structure, retail sales correspond with wholesales.

Daimler Buses Unit Sales and Market Shares

	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
Wholesales* (in units)	10.110	10.517	6.675	6.033	8.097	7.913	8.619	9.649	-11%	23.391	23.595	-1%
Western Europe	2.992	2.217	1.086	538	1.706	1.488	1.857	1.696	+9%	4.649	3.722	+25%
of which Germany	1.133	988	533	231	728	503	493	573	-14%	1.754	1.307	+34%
Eastern Europe	457	552	405	447	459	632	271	405	-33%	1.135	1.484	-24%
NAFTA	1.014	1.253	739	366	1.012	712	932	944	-1%	2.683	2.022	+33%
of which Mexico	983	1.150	725	349	998	704	917	923	-1%	2.640	1.976	+34%
Latin America (excl. Mexico)	4.698	5.514	3.992	4.141	4.290	4.529	4.692	5.750	-18%	12.974	14.420	-10%
of which Brazil	3.480	3.577	3.479	2.646	3.464	2.956	3.295	3.798	-13%	10.238	9.400	+9%
Asia	516	674	86	404	311	349	420	435	-3%	817	1.188	-31%
Rest of World	433	307	367	137	319	203	447	419	+7%	1.133	759	+49%
Market shares** (in percent)												
Western Europe heavy	28,1	30,1	39,0	30,8	34,0	29,1	33,2	33,5	-0,3 pts.	34,2	30,9	+3,3 pts.
Germany heavy	47,7	50,2	62,3	56,3	65,1	52,0	61,0	56,1	+4,9 pts.	64,0	54,7	+9,3 pts.
Brazil heavy	50,2	41,1	45,5	36,2	45,7	43,5	49,7	45,4	+4,3 pts.	47,0	40,9	+6,1 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** Based on estimates in certain markets.

Daimler Financial Services Overview

(in millions of EUR)	4th Quarter		1st Quarter		2nd Quarter		3rd Quarter			January - September		
	2013	2012	2014	2013	2014	2013	2014	2013	Change	2014	2013	Change
New business	11.243	10.471	9.838	8.619	11.515	10.292	12.406	10.379	+20%	33.759	29.290	+15%
Contract volume (end of period)	83.539	79.986	84.328	81.656	88.084	81.404	93.721	81.962	+14%	93.721	81.962	+14%
Revenue	3.740	3.626	3.809	3.577	3.828	3.548	3.998	3.657	+9%	11.635	10.782	+8%
EBIT	313	289	397	314	336	319	355	322	+10%	1.088	955	+14%
Return on equity (%)	18,8%	18,7%	23,7%	19,6%	19,2%	19,1%	19,4%	19,3%	.	20,7%	19,3%	.